Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-7/2015-S&M-CM/19

Dated: 13.06.2016

To

The Chief General Managers All Telecom Circles / Districts BSNL

Sub: Extension of franchisees agreement under CM-S&D Policy-12-reg.

Ref:- This office letter no. 27-7/2015-S&M-CM/ dated 18.12.2015 & dated 02.02.2016

Kindly refer to this office letters under reference on the subject mentioned above vide which period of agreement of franchisees under CM-S&D Policy-2012 were extended up to 30.06.2016. The new S&D Policy is under formation and may take some more time to

In view of above, approval of competent authority is hereby conveyed for further extension of agreement of all such franchisees whose agreements are going to expire on or after 30.06.2016 for a further period of nine months beyond 30.06.2016 i.e. up-to 31.03.2017 or up-to the implementation of new S&D Policy whichever is earlier. Validity of PBG shall be extended up-to period of extension of the agreement plus six months. However any franchisee who does not meet the cut-off score in any parameters should be treated / penalized as per the terms and condition of the CM-S&D Policy-12.

R.K.GOYAL

Dy. General Manager (Sales-CM)